



Mark J. Sheeran, PE/MBA

Founder & Principal Advisor

Mark is the Founder & Principal Advisor at Odyssey Advisors, a consulting firm he established in March 2018 to help engineering, architecture, and construction (AEC) leaders scale intentionally with less complexity, more agility, and greater impact. As a professional engineer and business owner himself, Mark knows the challenges of growth and transition in our industry firsthand. His intentional, pragmatic, and thoughtfully candid approach helps you **Do Simple Better**.

Mark's previous experiences in the AEC industry include serving as the Chief Strategy & Operating Officer and EOS Integrator at Sullivan Engineering LLC from September 2020 to July 2021. He successfully led the vision and operations of the company, culminating in its acquisition by Rimkus Consulting Group in July 2021. Mark was also a Principal Advisor at Morrissey Goodale LLC from February 2017 to December 2020, where he provided strategic business planning and financial advisory solutions to the AEC industry, including mergers and acquisitions advisory services.

Prior to that, Mark worked as a Partner in Real Estate Development at Pantheon Properties, where he led predevelopment activities for a \$150 million affordable housing development in the Bronx. He also oversaw property and asset management activities for their large industrial portfolio in New York and New Jersey.

Before joining Pantheon Properties, Mark served as the Corporate Development Manager & Associate at STV, an ENR Top-500 firm, from January 2013 to June 2016. He played a key role in developing and executing the company's mergers and acquisitions strategies, as well as supporting business planning and operational functions.

Mark's professional journey in the industry began as an Owner's Representative and Development Manager, where he worked on prominent projects in New York City, including the One World Trade Center project. Throughout his career, he has been involved in the development, leasing, and property/asset management of over \$2 billion in real estate in the New York Metro Area.

Mark received his BS in Civil Engineering from Manhattan College, his MBA from NYU Stern, and is a Professional Engineer in the State of New York.

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